

Leading Others: Communication, Influence, Development

THE BEST WORKPLACE

COURSE SPECIFICATIONS

Length & Type:	Customizable: Up to 5 days (30 hours) - In-Person or Virtual
Audience:	Anyone who is currently, or aspires to be, a manager or leader. The DiSC assessment is required to participate in this program.
Participants:	Up to 18

DESCRIPTION

Using the latest research from operations, neuroscience, behavioral economics, and sports performance, this program provides the awareness, practice, and reinforcement needed to propel your ability to manage and lead to the next level. We will examine and exercise situational leadership, the JUICE model of influence and motivation, the performance coaching model, the best practices in leading change, and how to operationalize execution in a way that engages and motivates people. Participants will take a variety of assessments, conduct case studies, and practice formulating strategies, tactics, measurements, and milestones. This program is highly interactive, and participants will be expected to create a final capstone presentation.

This program contains assessments for most every module, including a JUICE Motivational Assessment, Influence Tactics, Change Culture, and Delegation Assessment.

LEARNING OBJECTIVES

- ✓ Learn how to create the best workplace
- ✓ Identify essential leadership qualities for success
- ✓ Compare & contrast leadership styles and adapt your style to the situation
- ✓ Craft a vision, build alignment, and execute plans while engaging your people
- ✓ Analyze your own leadership style and create a plan for developing it further
- ✓ Schedule and sequence work to maximize productivity, creativity, and mental health
- ✓ Establish accountability methods to maintain focus

Supplements to this program could include: Group Coaching, 1:1 Coaching, program debriefs and Learning Labs, learner presentations to executives, E-Learning, video capture of presentations



Program Components

- ✓ Influence and Persuasion - 3 hours
- ✓ Performance Management - 6 hours
- ✓ Coaching Essentials - 3 hours
- ✓ Powerful Presentations - 6 hours
- ✓ Business Communications - 3 hours
- ✓ Leading Change - 3 hours
- ✓ Delegation Essentials - 3 hours
- ✓ Managing Teams - 3 hours